


Service Comparison - For Lawyers

Why lawyers trust us.

Feature		Secondee Firms	Recruiters
Complete choice of jobs – secondee / employee, interim / permanent	✓	✗	✗
Secondee lawyers set their rate	Transparent margins. The secondee lawyer sets their rate – you have control!	Usually, hidden margins. Firm sets the client rate (hidden from the lawyer) & the lawyer rate (hidden from the client)	Secondees not offered
Up front lock-in contract, or exclusivity for lawyers	No contracts or exclusivity until we place you in a role. You're free to do what's best for your career!	Usually ask for up-front exclusivity restricting which companies and recruiters you can approach	Sometimes
Transparent margins – clients and secondee lawyers see who gets what	Transparent margins/fees. Cost and expectations align. Everyone gets to see who gets what	Usually hidden margins/fees & do not disclose their % fee to lawyer or client. Can be as high as 50%	Secondees not offered
Every Industry Sector	✓	–	–
Australia wide coverage	✓	–	–
Australian owned and operated	✓	–	–

Some/Few = 